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How to help traditional market small traders to get and regenerate sustainable profits in simple ways in unkempt physical conditions?



## **TRADITIONAL MARKET "HOPELESS" CONCEPTIONS**

It will be longer and time-consuming to develop awareness of small traders and managements awareness and actions to change traditional markets into clean and interesting ones for future customers.



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**MILLENNIA'S' NEGATIVE MINDSET** 

The Millennial, especially the urban middle class, are the prospect customers. But they grew up knowing the uncomfortable physical condition of traditional markets. The Millennial need more - something pleasant, simple/practical and "online".

## **FIXING PHYSICAL CONDITIONS ARE NOT EASY AND TAKES TIME**

It is not easy and takes time to change traditional market physical conditions as clean and comfortable as modern markets such as supermarkets.

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## CUSTOMER ORDERS RECIPES According to his/her

specific diets

# JOKI PASAR RECEIVES ORDERS

And request the ingredients from traditional market small traders

## **OJOL SENDS INGREDIENTS** To the customers

Market Helper INDONESIA Healthy by helping

MARKET

**HELPER ID.** 

**APPS** 

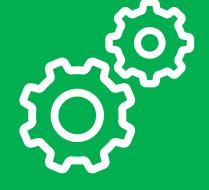
Processes

customers requests

and forwards them

to "joki pasar"

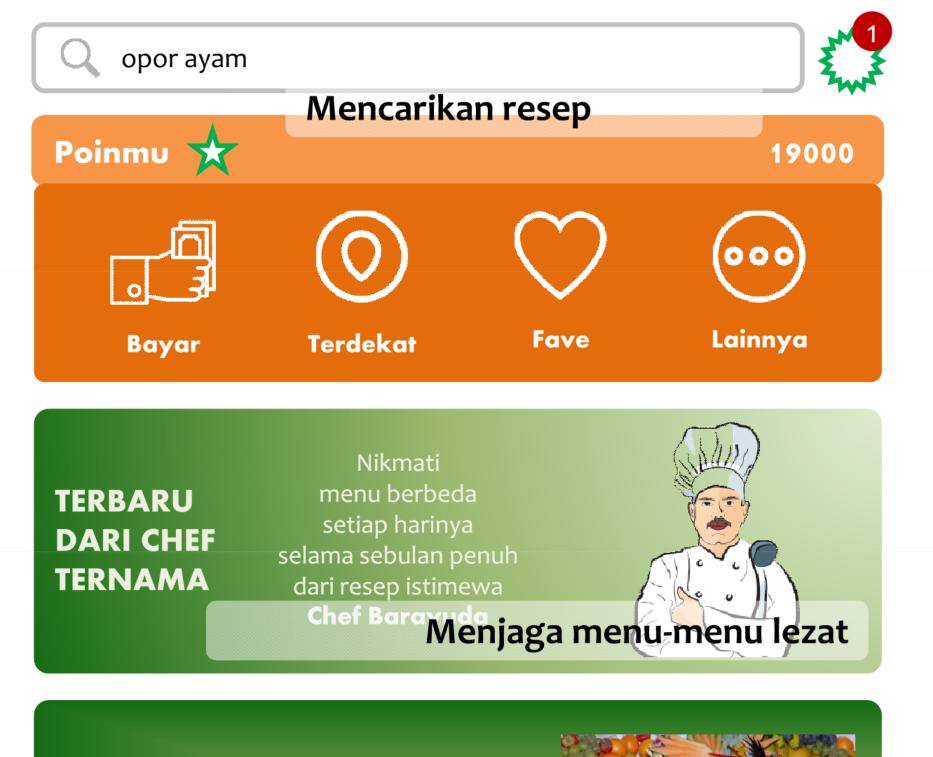






CUSTOMER RATES The services and products. Customer re-orders other recipes

MARKET<br/>SMALL<br/>SMALL<br/>TRADERSPrepare and sell the<br/>ingredients to joki<br/>pasar





Rencanakan dietmu dengan ahli gizi kami untuk tantangan fisik

### Disesuaikan kebutuhan diet pelanggan



Dapatkan cash back hingga 20% untuk setiap pembelian ke-5



Lokasi kamu 🗡 Jalan Taman Suropati

←

### Menentukan lokasi pelanggan dan pasar terdekat



#### **Opor Ayam** (untuk 2 porsi)

#### Rp 19.000 Stok terbatas! Tersedia 30

**Beli Sekarang** 

#### **Bahan**:

2 ptg dada atau paha atas ayam

2 cabe merah

#### paket bumbu giling:

## Menampilkan bahan memu dan cara memasakan

- 1/4 sdt gula 1/8 sdt garam 1/2 sdt ketumbar 2 siung bawang merah 1 siung bawang putih 1/4 sdt jintan
- 1 butir kemiri

65 ml santan

## 1 cm kencur

Menginformasikan gizi menu terpilih

#### Cara:

Protein

Karbohidrat

- Bersihkan ayam, kemudian 1. panggang dalam oven atau bakar sampai kuning
- Bersihkan belimbing wuluh, lalu 2.

bumbu giling dengan santan

- sampai ayam empuk, lalu masukkan belimbing wuluh
- Godog selama 3 menit, matikan api 4. dan sajikan.

Informasi Gizi	8% dari AKG
1 porsi	163 kkal
Lemak	8,67 g
Kolesterol	40 mg

16,53 g

5,6 g

### **Menghabiskan stok pasar**



## **MARKET HELPER INDONESIA APPS: PROTOTIPE**

Market Helper

## **WANTED: ONLINE & OFFLINE**

MHI apps helps emerging working moms and 35 millions of future customer Millennial to get everyday-fresh, affordable, suitable portion and ready-to-cook food. MHI booths help 22.4 millions of senior citizens to have the same food and keep socio-cultural interactions while coping with traditional marketplace difficult access and generation gap technology.

## **SERVICE ORIENTED MIND-SET**

MHI customer orders & reviews encourage 12.6 millions of traditional market small traders to start and upgrade into customer-oriented products and services.

## EASY RECIPE, HEALTHY DIET

MHI gives everyday-fresh, ready-to-cook and suitable portion of ingredients according to customers' chosen recipes. Therefore, MHI helps customers to have better food planning and encouraging healthy customized balance diets.

**COLLAB. 4 SUSTAINABLE ECONOMY** MHI sustains the economy of traditional small traders by collaborating with local market managements, ojol & delivery services, bank &e-wallet, food technology institutions & industries, farmers & governmental institutions.

### **HEALTHY BY HELPING**

MHI promotes healthy customized balance diets for people to performance by bridging the gap between –especially future millennial- customers and traditional market small traders to have sustainable transactions, customer-oriented and standardized products & services. BRIDGING THE GAP Between the millennial customers & traditional market small traders to have sustainable transactions

ENCOURAGING SMALL TRADERS Of traditional market to sell fresh & hygienic ingredients EXPLORING RECIPES According to the local food resources and food industries

BRACING SNI Standardize healthy food and market places SUPPORTING INDONESIA To strategize healthy diets, to sustain the economy of small traders and farmers, and to maintain sociocultural interaction in traditional market places

SUPPORTING FAMILIES to consume balance diet food

Market Helper

Healthy by helping

EMPOWERING SMALL TRADERS To create clean & hygienic market places HAND IN HAND
WITH FARMERS
To distribute crops
to the right
demand according
to customers'
preferences

Co Creation

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